



## **Notice of Funding Availability #747 – Early Learning Scholarship: Licensed Centers Questions & Answers, Part 2 (Released February 23, 2017)**

Below are answers to questions submitted in written form during its Information Sessions and questions submitted via email to [Steve.Kim@sfgov.org](mailto:Steve.Kim@sfgov.org). This document only captures some of the questions submitted to date.

Questions that share an answer were grouped together by OECE. Questions and answers are organized around the following headings:

### **Minimum Qualifications:**

### **Quality Rating and Improvement System (QRIS):**

### **Early Learning Scholarship:**

### **Preschool for All:**

### **Target Populations:**

### **Other:**

## **MINIMUM QUALIFICATIONS:**

1. Question: To clarify, as a minimum requirement to even apply for ELS funding, centers over 34 children must have at least 15% of children that are low-income (which is defined as meeting 85% SMI). However, to qualify specifically for the ELS city (reserved) funding - a program has to ensure that the slot is filled by a low-income family that is defined as at or below 70% SMI.  
*Answer: That is correct.*

## **QRIS:**

2. Question: For the purpose of QRIS ratings on page 12 Developmental and Health Screenings: Work with families to ensure screening of all children using a valid and reliable developmental screening tool at entry and as indicated by results thereafter and ensure Health Screening Form CCL form 701 is used at entry and annually (or alternatively ensures vision and hearing screenings are conducted annually). We have children's CCL form 701 in all children's files. We do ASQ with parents in the beginning and end of the year. Is this sufficient?  
*Answer: Yes.*
3. Question: Do we have to have vision and hearing screenings annually if the parents have their

physicians do this? How does it add to QRIS to have these two screenings done annually?

*Answer: No. On page 12 it indicates providers must have a health screening form (e.g., CCL LIC 701) **or** ensure annual health and vision screening are conducted. Providers do not need to do both.*

4. Question: Will sites who have expanded in the past year and have not been rated be penalized in the scoring (25 points for rating). We are a private site that serves many English language learners as well.

*Answer: Centers without a QRIS rating have the opportunity to achieve points in other criteria indicated in the NOFA. Centers without a current/valid QRIS or who have never been rated are encourage to apply, and may be awarded technical assistance or a quality assistance grant to move toward readiness for QRIS rating.*

5. Question: If a center is applying for Preschool for All 9 months only, do they still need to meet the “Minimum Qualifications” listed on pages 12 & 13 of the NOFA?

*Answer: Yes.*

6. Question: I took over the Center of *Economic Opportunity Council* of San Francisco (EOC) in July 2016. The QRIS rating was under the EOC. Should I use that rating instead when I applied the NOFA?

*Answer: Use the most recent rating available, and please note that it was under another operator.*

### **EARLY LEARNING SCHOLARSHIP:**

7. Question: On page 13, it describes the minimum requirement for a center with 34 or more children enrolled must ensure that at least 15% of the children are low-income. Is this requirement per site or per program. If one site meets this requirement, how should we go about the application process - still submit one form where we go through all questions since one site could be eligible for the ELS funding?

*Answer: The requirement to meet a minimum threshold of 15% low-income children is for the agency in total, not by site. You complete a single application for your agency and fill out separate Peak Enrollment Forms for each site.*

8. Question: Tier 4 and 5 Enhancement Funding: Will it require a specific line item budget and year-end reporting or will we have more flexibility for its uses?

*Answer: The Annual Quality Grant amounts will not require a specific line item budget or separate reporting for those funds.*

9. Question: Can you please align the “names” of the ELS Reimbursement Rate with the actual clarification and original PFA name in the NOFA please?

Answer: Yes, please see the following chart:

<i>Funding Source</i>	<i>Funding Type</i>	<i>Current Programs</i>	<i>Covered by Which OECE Funding Types in the NOFA</i>
State	Voucher	CalWORKs Stages 1, 2, & 3	ELS Gap (to augment the state rate)
State	Voucher	California Alternative Payment Program (CAPP)	ELS Gap (to augment the state rate)
State	Contracted Slot	California General Center Child Care (CCTR)	ELS Gap (to augment the state rate)
State	Contracted Slot	California State Preschool Program (CSPP)	ELS Gap (to augment the state rate)
State	Voucher	Family Child Care Home Education Network (FCCHEN)	ELS Gap (to augment the state rate)
Local	Voucher	ACCESS Homeless Child Care Program	ELS City (Voucher or Reserved*)
Local	Voucher	Infant/Toddler City Child Care	ELS City (Voucher or Reserved*)
Local	Voucher	Family and Children's Service (FCS) - Foster Care Child Care	ELS City (Voucher or Reserved*)
Local	Voucher	Preschool Plus**	ELS City (Voucher)
Local	Voucher	Preschool for All (PFA) Bridge**	ELS City (Voucher)
Local	Contracted Slot	Preschool for All (PFA) 9 month/12 month	PFA 9 month/12 month
Local	Operating Support	PFA Enhancements on State vouchers and Title 5 slots	ELS Gap (to augment the state rate)
Local	Operating Support	Title 5 Operating Grants	ELS Gap (to augment the state rate)
Local	Operating Support	C-WAGES	C-Wages providers may be eligible for any of the ELS funding types depending on the children they plan to serve.
Federal	Contracted Slot	Early Head Start/Head Start	ELS EHS/HS-Gap (Separate RFQ specific to EHS/HS will be issued in Feb)

\* ELS-City (Reserved) are locally contracted spaces that are designated to support Target Population families. Approximately 20% of all ELS-City funding will be used for Reserved spaces (this number may be adjusted subject to applicant demand and funding availability). Providers approved for ELS-City (Reserved) funding must fill those spaces from SF3C with eligible families. Payments are based on actual enrollments. If an eligible child is unavailable the provider may enroll otherwise funded families (i.e., fee paying) without penalty.

\*\*All existing PFA Bridge and Plus enrollments will transition to ELS-City (Voucher) funding in Fiscal Year 17-18. Any new Bridge requests will be approved by OECE as ELS-Bridge on a case-by-case basis.

10. Question: PFA Bridge for four year olds, what ELS type?  
 Currently funded PFA Bridge and Preschool Plus should be projected (where) in the forms? Transition funding? “Grandfathered” into ELS Reserved? If we know they don’t meet the new eligibility rules, (then what?)  
 Question: Will children who are currently receiving Bridge and Preschool Plus funding currently automatically be rolled over for 17-18 school year?  
 Question: If you have a Voucher Bridge child for a 3 year old who will turn 4 in a private program, should they apply for ELS anchor, bridge or PFA 4 for that child? If the parent can not pay for tuition as a PFA enrollment, should they tell the parent to get certification from the CEL so that they know if they need to find a placement in another program in case the site does not receive an ELS bridge?  
 Question: Where do we designate currently enrolled PP children (not PP/PFA) on the Projected Peak Enrollment Form?  
 Question: What funding source should currently enrolled Preschool Plus (not Preschool Plus PFA) children be listed under on the Projected Peak Enrollment Form?  
 Question: On the Projected peak Enrollment Form; Section 5: Peak Enrollment we have 5 PFA Bridge. In Section 7: Projected enrollment for 2017-2018 there is no ELS Bridge listed. Where should they be listed? I think we have to split them between the green ELS City Reserved and the Yellow ELS City Moderate by their Income Level. Please confirm or provide direction.  
 Question: How should children currently designated as Preschool Plus/PFA who are eligible for a second year of service (eligible for TK but choose to stay in preschool) be designated on the projection form? Should they still be designated as ELS voucher or ELS moderate like regular Preschool Plus enrollments even though they will already be 4yo by the start of the school year?  
*Answer: Families with existing State and Local subsidies will be converted to ELS funding starting July 1, 2017 to ensure continuity of care. For example, children currently receiving Preschool for All Bridge and Preschool for All Plus will continue to be supported through ELS-City (Voucher). If locally funded, the eligibility of these children for any federal or state subsidies may be reviewed with the provider to ensure maximum use of state funding, while ensuring continuity of care for the child and provider.*
11. Question: Currently we have children under the following funding streams: Local Vouchers (Access, City Child Care, FCS), Preschool Plus, Bridge (PFA), PFA -12 month. I was able to add these numbers into the 16-17 Peak Enrollment Form. However, when beginning the 17-18 form, I cannot figure out where to add the Bridge (PFA) kids and Preschool Plus (PFA) kids? Where do the Preschool Plus (PFA) and Bridge (PFA) children go on the 17-18 form? For ELS City (Reserved): Can we utilize this funding stream for Children's Council approved children? Can Preschool Plus (PFA) current children have a slot in the ELS City (Reserved)?  
*Answer: See answer for question below.*
12. Question: Will there still be a family pay portion paid to the school for children designated as ELS moderate or ELS voucher (families currently designated as Preschool Plus)? If so, will this parent pay portion be calculated using the income ceilings listed in Appendix D? If so, will centers continue to receive the full reimbursement rate listed in Item F in addition to the parent pay portion?  
*Answer: Low-income families (at or below 70% of the SMI) who receive ELS funding may pay a Family Fee, as listed in Appendix D, depending on their income. Low-income families who*

*receive ELS funding cannot be required to make a “co-payment” to cover the difference between the Tier 3 ELS rate and the provider’s fee paying rate, if one exists. Low-moderate income families who receive ELS-City (Moderate) funding may need to pay a portion of the cost of care depending on family income and funding availability.*

13. Question: Where does PreschoolPlus fit into ELS-City Moderate? What happens with current PreschoolPlus enrollments of families in moderate income levels (above 70% SMI)?

*Answer: Families with existing State and Local subsidies will be converted to ELS funding starting July 1, 2017. Existing Preschool Plus children should be included as ELS-City (Voucher) or ELS-City (Moderate) enrollments in your Projected Peak Enrollments for next year, depending on income. In order to be eligible for ELS-City (Voucher) families must earn at or below 70% of the State Median Income (SMI), but can remain subsidy eligible until they reach 110% of the Area Median Income. For ELS-City (Moderate) families can earn over 70% of the State Median Income and remain eligible until they reach 110% of the Area Median Income.*

14. How do we get ELS funding to fill the gap for private pay families?

*Answer: Any family earning more than 70% of the State Median Income and up to 110% of the Area Median Income can be included in your projections for ELS-City Moderate on the Projected Peak Enrollment form.*

15. Question: There is no formula for calculating early learning scholarship for private paying families if the private fee is less than the baseline target.

*Answer: ELS- Moderate may be able to address this situation, however there is no funding formula for ELS-Moderate at this time. If funds are available to award ELS-Moderate funding, OECE will work with qualified providers to determine the funding amounts. consistent with the approach of trying to reflect the cost of quality.*

16. Question: Can an ELS Moderate move to ELS Bridge or PFA?

*Answer: Yes, it would depend on the child’s age, income eligibility, and whether the provider is an existing PFA provider.*

17. Question: How do I enroll ELS Moderate families through SF3C if they cap them out and won’t let them register?

Question: Should families who were previously determined by SF3C to be ineligible for Preschool Plus this year because they fall outside the current income limits but do meet the new income limits for ELS moderate return to Children's Council to certify? If so, what is the earliest a family can certify using the new income limits (before July 1, 2017)?

*Answer: Families should not go to the centralized waiting and eligibility list (SF3C) to be certified for ELS-City (Moderate) at this point in time since no funding is available until at least July 1, 2017. Any family earning more than 70% of the State Median Income and up to 110% of the Area Median Income can be included in your projections for ELS-City Moderate on the Projected Peak Enrollment form.*

18. Question: Are tuition paying families eligible for gap funding?

*Answer: No, ELS-Gap funding is only available to families with federal or state subsidies.*

19. Question: Do private payers need to be enrolled on SF3C to meet Tier gaps?  
*Answer: Newly enrolled families supported by ELS funding must be selected from SF3C.*
20. Question: Will ELS-Bridge families who lose partial subsidy, e.g. full time to part time?  
*Answer: ELS-Bridge approvals will be considered on a case-by-case basis and take into consideration the child's developmental needs, family circumstances, funding, and other relevant information. OECE would consider bridging full time care for a family who lose a partial subsidy.*
21. Question: How do we move families who qualify for bridge (how to apply?)  
Question: If there is a child who qualifies for Bridge funding and a program is not receiving ELS Bridge, will the program still get any funding to serve this child or no since they are not receiving ELS Bridge?  
Question: ELS Bridge-how do you apply for this funding? Are they separate since it's impossible to project?  
*Answer: You cannot apply for ELS-Bridge funding. If a subsidized family loses their subsidy, providers can request ELS-Bridge funding for the child and OECE will evaluate the circumstances and approve them on a case by case basis.*
22. Question: What is the incentive to take ELS reserved kids and give up my flexibility to fill spaces with voucher kids or private payers?  
*Answer: OECE encourages center partners to apply for the funding options that meet your mission and business model. In our view, the incentive for designating some of your program slots ELS-City (Reserved) is that the city will reserve or assign those funds to your specific program, much like how the Title 5 state contracts work. It provides a degree of funding stability, that voucher enrollments do not. When a Reserved space in your program becomes available the ECE Integrated Services Grantee(s) will work to place eligible children in your open Reserved slots.*
23. Question: What if a reserved spot family is assigned to my program but we are not a good fit for the family?  
Question: What if a reserved spot family is assigned to your program but we are not the right philosophy/curriculum for them?  
*Answer: We hope that families will be offered a choice of spaces in different ELS programs that meet their needs (e.g. location, hours, FCC or center, curriculum.) ELS-City (Reserved) families would have the capacity to choose a program that is a good fit for the family, with a philosophy/curriculum that matches their needs.*
24. Question: Any family accepting ELS funding may not "opt out" of Cocoa, correct?  
*Answer: Yes.*
25. Question: In your dealings with CDE CDD will you be urging them to accept electronic sign in/out so our parent do not have to do electronic and paper Sign In/Out each time?  
*Answer: Changes to state law already allow for solely electronic sign-in/out procedures.*

26. Question: Number of days for full-time implies that Center who close more than 14 days/year are part day. Is this a correct assumption?

Question: Our program follows the SFUSD calendar and then continues for the summer. SFUSD just finalized a calendar to take an additional day off for Thanksgiving in addition to 2 weeks for the winter break. Therefore, this impacts our enrollment day count. For programs that serve more than 175 days, but less than 246 days, I'd like to request if there is an option to prorate or to consider a range that will be classified as year-round. The only other holidays outside of these two breaks are 6 federal holidays and a 1 week in-service to ensure we can prepare our space for the new school year.

*Answer: Through the questions received in conjunction with this NOFA, OECE is considering adjusting its guidelines around full year and part year definitions. OECE encourages applicants to apply using the existing OECE full year or part year definition that is closest to applicant's program model. OECE may consider prorating funding on a case by case basis.*

27. Question: If a child attends part week (3-4 days per week) do they become ineligible for spots? How do we capture these children in the peak enrollment form?

*Answer: See pages 5-6 in the NOFA for an explanation of enrollment types.*

28. Question: Can a newly enrolling low-income child who is already 4 get ELS funding?

*Answer: While OECE is prioritizing infants and toddlers for ELS funding, OECE will consider funding for children age 4 and older on a case by case basis. Note: For families who are homeless (with at least one child under age 4) or who have an open case in Family and Children's Services ELS funding is available for children through age 12.*

29. Question: From the chart that notes the ELS scholarships helping programs bridge the gap to remain at a QRIS 3 score, can you confirm the following - even if a program does not receive ELS scholarship funding (city, voucher, moderate, gap, bridge), will the program still get the usual Regional Market Rate funding for a voucher child as they have in the past? And that they would just not get the additional funding on top of this. Please confirm.

*Answer: Yes, if a provider is not qualified for ELS funding and is serving a child with a state voucher, that provider will still receive the usual Regional Market Rate funding as they have in the past. In this case, they would not receive the ELS-Gap funding in addition to the state funding.*

30. Question: What system is suggested for projecting Peak Enrollment numbers? Will we be reporting annually on actual enrollments for three years?

*Answer: Use the best information your center has available to make your projections for next year. Qualified providers will be reporting enrollments in real-time to OECE, and payments will be made on actual not projected enrollments.*

31. Question: For ELS Gap, must I fill all vacancies through SF3C? Can I still get GAP on kids who enroll through a different method?

*Answer: ELS-Gap funding provides an enhanced rate to fill the gap between state and/or federal funding and the cost of providing quality services at Tier 3 on the QRIS in San Francisco. The gap funding amount per child will depend on the funding amount of the state and/or federal subsidy supporting that child. Centers must fill all ELS-Gap funded CCTR/CSPP vacancies with*

*children who are on the SF3C centralized waiting list. Early Head Start/Head Start contractors are not required, but encouraged to use SF3C for their enrollments and waitlist. Families with state vouchers, also eligible for ELS-Gap funding, and may or may not be selected through SF3C.*

32. Question: As a C-WAGES program, if we are trying to allocate funding money towards staff wages and if we are only paid on actuals and don't reach the target number as projected, then would we have to keep changing staff wages? I'm confused about how to setup a budget as we try to figure out how to keep staff wages the same and consistent throughout the year.

Question: We are currently in the C-WAGES program only and apply funds to teacher salaries and benefits. It looks like the ELS program does not take the staff wages into consideration anymore. How does the OECE department expect programs to handle/budget for this transition? Can OECE funds be used to supplement wages still?

*Answer: The C-WAGES program will end June 30, 2017 and the C-WAGES funding will be incorporated into the new Early Learning Scholarship rates. The ELS rates were determined based on the wages supported by C-WAGES funding. If you project ELS enrollments for 2017-2018 using the Peak Enrollment Form, and determine a lower funding level from the city for your program, and therefore you are unable to maintain current compensation levels, we encourage you to apply for Transition Funding as described on page 6 of the NOFA.*

33. Question: We currently have anchored slots contracted with HSA where in the spreadsheet do we add this? What is the process to continue funding for these families?

*Answer: ELS-City (Reserved). The NOFA is your application to continue receiving Reserved or anchored funding.*

34. Question: To clarify, non resident Title 5 enrolled children are NOT eligible for ELS Gap funding?

*Answer: No, non-resident Title 5 children are eligible for ELS-GAP funding. Please see the residency requirement language on page 9 in the NOFA.*

35. Question: Can private sites (including FCC) apply for transitional supports to cover the costs of ELS slots and their actual costs (tuition or demonstrated expenses)?

*Answer: Transition Funding applies only to FCC's and Centers who, after calculating their current city funding against their projected ELS funding, are expecting to receive less city funds next year under the new ELS programs. Costs of care or demonstrated expenses are not used in the calculation.*

36. Question: ELS – Gap funding: In the application package it says that “the gap funding amount will be calculated by the following formula for all Centers applying under this NOFA: the ELS Center Rate, which is based on the cost of providing quality services at Tier 3 on the QRIS, minus the State Reimbursement Rate or Regional Market Rate, and/or applicable Child and Adult Food Program rate, or any combination (i.e., stacked funding) of those state/federal funding streams = ELS Gap funding amount.” There are also rates for ELS-GAP SRR & RMR. How is the GAP funding is calculated?

*Answer: ELS-Gap amounts vary depending on the underlying state or federal funding source. ELS-Gap funding is calculated by taking the ELS Center rates and subtracting the underlying*

*state and/or federal funding per child. So, in the case of an infant enrolled for a full day, full year program that is receiving a state voucher, the ELS- Gap amount will be \$4,954 annually, while a center with an infant enrolled in a full day, full year program receiving CDE Title V funding will receive an ELS-Gap amount of \$8,857 annually. This difference is due to the difference in the amount of state funding each center receives per child. We are trying to provide a more consistent rate more reflective of the cost of quality service provision in San Francisco, irrespective of the underlying reimbursement rates provided by various programs.*

37. Question: For the agency tuition rates that we provide, I'm assuming that we have separate rates for each site broken out for infant, toddler, and preschool?

*Answer: Applicants can list an average tuition rate across sites for each age group, rather than for each individual site.*

38. Question: When I look at the Peak Enrollment Form formulas, the rates do not match the reimbursement rates from the rate sheet. For example, the ELS rate for full day/full year for infants is listed as 27,496 but the Peak Enrollment Form used \$28,871. I didn't check all the amounts, but it looks like the rates in the Peak Enrollment Form are all 5% higher. What are the correct rates?

*Answer: The Projected Peak Enrollment form applies a 5% differential to all of the rates because OECE assume most centers will be eligible for the differential which is awarded for serving infants and toddlers to centers that serve children ages 0 to 5. In cases where a center is not eligible for the differential, OECE will reduce grant award amounts by the 5%.*

39. Question: Is a public agency eligible for ELS Funding?

*Answer: Not through this NOFA.*

40. Question: Current funding & tuition rates: 1) Enter amount of CDE contract or amount expected to earn in 16/17. 2) YTD Voucher - What is YTD - our choice?

*Answer: YTD stands for Year To Date.*

41. Question: For children subject to eligibility certification, who are already enrolled and attending, is new certification required? If so, how is certification completed?

*Answer: Families with existing State and Local subsidies will be converted to ELS funding starting July 1, 2017. Recertification is dependent on the underlying subsidy and program policies. With OECE's new continuity of care policy, all ELS funded children remain eligible for a minimum of one program year. Target Population children with ELS funding remain eligible until they reach kindergarten.*

42. Question: What about part-week enrollments? Funded at a proration? Subject to minimum of 175 days/year? (Especially regarding special day class and other special needs that require part-week enrollment)

*Answer: Yes. See pages 6-7 in the NOFA for more information.*

43. Question: Is there an advantage to the ELS APP score for projecting "City" and "State" Vouchers?

*Answer: OECE is interested in qualifying centers that are willing to serve children with local and state vouchers, which is listed as one of the selection criteria on pages 14 and 15 of the*

NOFA.

44. Question: Can a state voucher from a family outside of San Francisco receive Gap funding?

*Answer: No.*

45. Question: Will Gap funding change when a child ages up?

*Answer: Yes, ELS-Gap funding amounts will change as the state and/or federal subsidy amounts change with a child's age.*

46. Question: Will Gap funding change with special need or other designation?

*Answer: ELS-Gap funding provides an enhanced rate to fill the gap between State and/or Federal funding and the cost of providing quality services at Tier 3 on the QRIS in San Francisco. The Gap funding amount per child will depend on the amount of the state and/or federal subsidies supporting that child. Centers that serve children ages 0-5 who are approved through this NOFA process will receive a 5% differential on top of the Tier 3 rate for their ELS subsidized infants and toddlers (see page 7 in the NOFA).*

47. Question: How will points be awarded for Rating?

*Answer: Please refer to the selection criteria and the points associated with each criteria listed on pages 14-15 of the NOFA.*

48. Question: Can I charge a co-pay on any ELS scholarship?

*Answer: Co-pays are not allowed for ELS subsidized families.*

49. Question: How do we provide site info if more than 12 sites

Question: The ELS application form only goes up to 12 Sites. Our agency is applying for 14 Sites. How can I add two more sites to the template?

*Answer: For any additional sites, please email the same required information for sites #13 and beyond to Steve Kim at Steve.Kim@sfgov.org AND HSARFP@sfgov.org before the submission deadline and use the subject line: "NOFA #747- Supplemental for over 12 sites. It can be in word format or in the body of the email. Please do not include the 12 sites you included in the Google form you submit.*

50. Question: If I am serving a 3 year old going to be four, in the target population, are they ELS Bridge or Reserved?

*Answer: It depends on what their underlying funding is supporting their child care and education services now. Please see the Early Learning Scholarship Conversion Chart in this Q&A or posted on our website at [sfoece.org/fundingopportunities](http://sfoece.org/fundingopportunities) for more information.*

## **PRESCHOOL FOR ALL:**

51. Question: Will providers be required to give PFA discounts on subsidized family fees for CDE & voucher families? If so, will that be reimbursed to the provider?

*Answer: We are not sure what you mean by "PFA discounts." Providers will receive the Tier 3 rate for ELS funded families as described in the NOFA.*

52. Question: What if I apply to PFA only but I get a state voucher, will I get ELS Gap?  
 Answer: *No, you will only receive the state voucher rate without an ELS enhancement if you apply for PFA only. If you would like to be qualified for an enhanced rate on any vouchers, OECE encourages you to apply for the ELS and PFA.*
53. Question: We will most likely not apply for ELS funding for next year, but we have three returning families that currently receive SF3C or Bridge funding. How do we best support these families? Should we apply for transitional funding? We don't want to lose these families, but we're not sure if we'd be able to keep them financially without additional funding. We are planning to apply for PFA-only funding.  
 Answer: *Providers who apply and are approved for ELS funding through this NOFA process who have existing families with state and local subsidies will receive ELS funding (subsidies and enhancements) for those families starting July 1, 2017 for a minimum of one program year. If you decide to become a PFA only provider, OECE will continue to support state and/or locally subsidized families at their existing rate (without an ELS enhancement) for a minimum one program year, but you would be ineligible to enroll any newly ELS subsidized families nor receive the ELS enhancement on state vouchered families who choose your program. OECE would encourage you to apply for ELS funding to continue serving this population in the future and receive higher reimbursement rates.*
54. Question: My site has multiple classrooms serving 12-month PFA children and the teacher permit levels are different. Should I use the highest permit level?  
 Question: We have different teacher levels within a site. Do we need to fill out a separate form for each teacher level?  
 Question: I have more than one classroom on site. How do I fill out the teacher qualification part?  
 Answer: *Thank you for your question. OECE revised the projected enrollment forms so that applicants can indicate enrollments in PFA under the four different teacher permit levels.*
55. Question: Is there a separate form or a specific percentage for calculating the parent tuition credit? This will impact my projected loss and the transition funding needed.  
 Answer: *The PFA 9/12 month program policies and payment formulas are the same next year, including the tuition credit formula.*
56. Question: Will a TK eligible child, who currently receives PFA preschool Plus, whom the teachers feel is not developmentally ready for TK be grandfathered back into PFA Preschool Plus?  
 Answer: *Yes. Families with existing State and Local subsidies will be converted to ELS funding starting July 1, 2017.*
57. Question: As a PFA agency if we meet a portion of the target population, would you get the 24 points on #3 your evaluation rating?  
 Answer: *No. The 24 points on criteria #3 (NOFA Selection Criteria pages 14-15) is based on how closely your projected PFA 9/12 month enrollments mirror your existing PFA 9/12 month enrollments.*

58. Question: If you have a site expansion, and you cannot exceed current PFA enrollment (25 point loss on scoring matrix) , can that site split their PFA enrollments between the two sites? The site will have some families with 4 year olds with PFA and some without. The existing PFA guidelines state that sites that offer PFA must offer it to all eligible families.  
*Answer: The 24 points on criteria #3 (NOFA Selection Criteria pages 14-15) is based on how closely your projected PFA 9/12 month enrollments mirror your existing PFA 9/12 month enrollments. This is not intended to penalize PFA 9/12 month programs projecting growth or under enrollment, rather it's an objective measure to help allocate funds given a set budget. Our intention is to ensure programs projecting to serve the same number of PFA 9/12 month enrollments as last year do not experience any reduction in that funding. We encourage you to project any planned PFA reductions or expansions on your Peak Enrollment form. OECE may be able to reallocate funding to other programs projecting growth.*
59. Question: When will this "PFA" open up for sites who are not currently a PFA site?  
*Answer: At this stage OECE is not accepting new PFA applications. This funding is a continuation of the Preschool for All "Tuition Credit" and "Quality Enhancement" funding for existing Preschool for All-9 month and Preschool for All-12 month Centers serving 4 year olds for two fiscal years.*
60. Question: Can 4 year olds be funded by both ELS Gap funding + PFA?  
*Answer: No - ELS-Gap funding incorporates what was formerly 'PFA enhancement' funding for state/federally subsidized 4 year old children. You can apply for PFA 12-month for 4 year olds in your private non-subsidized slots.*
61. Question: I have a 4 year old preschool plus child. I didn't understand where I put them, what ELS funding would they receive to be able to continue?  
*Answer: ELS-City (Voucher)*
62. Question: Is PFA not eligible for a Quality Grant and only CSPP?  
*Answer: Correct.*
63. Question: Is there a section for projected PFA Bridge and Preschool Plus in the peak form?  
*Answer: Preschool Plus children should be included as ELS-City (Voucher) in the Peak Enrollment Form. All existing PFA Bridge families will transition to the new ELS-Bridge in Fiscal Year 17-18. You do not need to indicate that group in your Projected Peak Enrollments for next year. All new families in Fiscal Year 17-18 who lose eligibility for their State or Local subsidies will be determined ELS-Bridge eligible by OECE on a case-by-case basis.*
64. Question: Will lead teacher permit levels be reviewed for changes in funding over the 3-5 years covered in the NOFA?  
*Answer: This is to be determined. OECE would like to increase funding for higher teacher permit levels, subject to fund availability.*
65. Question: Any shift from PFA 4 year olds to 3 year olds?  
*Answer: Not at this time.*

66. Question: Is PFA plus funding eliminated? If so can families continuing from 16-17 to 18-19 be eligible for PFA Bridge Funding?  
*Answer: PFA Plus funding is becoming ELS-City (Voucher) funding. Any families in Fiscal Year 17-18 who lose eligibility for their State or Local subsidies will be determined ELS-Bridge eligible by OECE on a case-by-case basis.*
67. Question: Does the curriculum component apply to PFA only sites?  
*Answer: All OECE-funded providers (including those only funded for Preschool for All and those funded through the Early Learning Scholarship) are required to comply with the Program Assurances listed on pages 8-10 of the NOFA (except where noted), including the requirement to use an evidence-based curriculum.*
68. Question: How will the breakdown of PFA funds between parent fee reduction and program enhancement be calculated?  
*Answer: The PFA 9/12 month program policies and payment formulas are the same next year, including the tuition credit formula.*
69. Question: Does the number of years receiving PFA funding affect you positively or negatively?  
*Answer: Positively.*
70. Question: When can we expect written communication re: PFA subject to availability question?  
 Question: In the case that the term is not extended and a program is not receiving any other funding through OECE, does this mean that the program no longer is recognized as a PFA site and therefore, will also no longer receive the benefits of coaches, mental health consultants, teacher trainings, etc?  
 Question: On page 6 of the packet handed out at today's information session, it states that PFA 9 or 12 month funding is for two fiscal years. During the session there was only mention of a funding cycle three fiscal years, through June 30, 2020 - is this different for PFA only sites?  
 Question: My understanding is that the Preschool for All (9-month or 12-month) will continue for 2 years. After 2 years, it is up to the discretion of OECE whether to extend the term.  
*Answer: The PFA 9/12 month program will remain the same for two years. During this time, OECE will work with its community stakeholders to create a 0 - 5 continuum of care in San Francisco including high quality preschool. OECE is committed to ensuring ample opportunities for substantial community input and discussion regarding this important initiative.*
71. Question: Why are PFA annual rates the same for 9-month and 12-month?  
*Answer: The PFA 9/12 month program policies and payment formulas are the same next year, including the tuition credit formula. The rates for PFA part year/full year have not changed.*
72. Question: Is PFA funding subject to availability?  
*Answer: Yes.*
73. Question: I have two policy question about the PFA funding portion, since it will used only to fund fee based program serving moderate to higher income families.  
 1. Can full year term be modified from the 245? Many programs operate full year but less than 245 not even SFUSD operates 245. Since a school year is 183 can a compromise number be

adopted?

*Answer: See answer to question #2 below.*

2. Tuition at preschools are going up, so most of the PFA will be going to the families with little left for enhancement. Will the formula be tweaked or expectations adjusted? There is little incentive for fee based programs to apply except altruistic reasons to help families but then they would apply for ELS funds.

*Answer: The existing PFA 9/12 month program policies and procedures will remain unchanged for the next two years.*

74. Question: How will the rating results be scored? Do you get more points for higher ratings and lower points for lower ratings? Or 25 points for being rated above a 3? Will you get no points if you are not rated yet due to being a new PFA site?

*Answer: Centers are scored according to the Selection Criteria on pages 14-15 of the NOFA. The QRIS is only one criteria used to score applicants. 26 points is the highest score achievable and would correspond to a QRIS tier 5 rating.*

75. Question: Is the Office trying to reduce participation in the PFA program?

*Answer: No. The 24 points on criteria #3 (NOFA Selection Criteria pages 14-15) is based on how closely your projected PFA 9/12 month enrollments mirror your existing PFA 9/12 month enrollments. This is not intended to penalize PFA 9/12 month programs projecting growth or under enrollment, rather it's an objective measure to help allocate funds and ensure fairness given the city funding is capped or limited. Our intention is to ensure programs projecting to serve the same number of PFA 9/12 month enrollments as last year do not experience any reduction in that funding. We encourage you to project any planned PFA reductions or expansions on your Peak Enrollment form. Depending on the number of PFA programs projecting to serve fewer enrollments next year, OECE may be able to reallocate funding to other programs projecting growth.*

76. Question: If a center applies for ELS reserved instead of PFA, and they currently operate 237 days, should they say they operate 246 days and then earn less when they get the contract? If they don't get the ELS anchor slots, can they then be considered for PFA slots?

*Answer: Please provide an accurate description of your days of operation. You will only be determined eligible for what you have applied for. If you want to serve both ELS and PFA families please apply for both through the NOFA application.*

77. Question: Our site is only intending to apply for PFA funding. Upon reviewing the NOFA, I noticed that there is no place for sites applying for PFA 9 or 12 month only to detail their experience serving low-income and Target Population families, as all the narrative sections indicate that PFA-only sites should not respond. How will site's experience serving low-income and Target Population families (#3 in the selection criteria, worth 24 points) be determined?

*Answer: If you apply for PFA only funding then you are not eligible to receive any ELS funding and therefore do not need to indicate your experience serving low-income and Target Populations families. If you have a history of serving or desire to serve those populations we highly encourage you to apply for ELS funding.*

78. Question: I am an existing PFA site which has opened an additional site in the past 3 months. It

is not PFA at this time, however we want to extend PFA to this site. Is this site eligible to apply to the NOFA as we are an existing entity funded by the city? If so, how should we complete rating question? May we use our existing PFA site rating for this site?

*Answer: Yes. OECE revised its Projected Peak Enrollment Form to add a question after the site name that asks when a site will open (if it is not already). Please indicate that the site has not yet been rated.*

79. Question: Our site serves a number of children with special needs and we consider ourselves a full-inclusion school. Many of our families have decided to pursue services privately and not through a formal IEP process. How is OECE defining "children with identified special needs or disabilities" within its Target Population - is this children who are receiving services, children who have an IEP or IFSP, children that the school has identified as needing additional support, or is this term flexible?

*Answer: At this time, OECE defines children with identified special needs as children who have been assessed by a professional who has determined the child has special needs or the child has an existing I.E.P., I.F.S.P., Regional Center Report or is receiving SSI.*

80. Question: Is PFA Tuition Credit funding subject to availability?

*Answer: Preschool for All funding is in place for the next two fiscal years.*

81. Question: If I'm Title V, and have some private slots, should I apply for PFA 12 for these parents?

*Answer: Yes - for 4 year olds in your private non-subsidized slots.*

### **TARGET POPULATIONS:**

82. Question: Targeted Families: Are families now placed in a housing program still considered homeless or no longer in Target Population?

*Answer: OECE currently uses the following definition of homeless: A family in San Francisco experiencing homelessness on the streets, or a homeless family staying in other temporary settings. If a family is placed in a temporary housing program, they would be considered homeless.*

### **OTHER:**

83. Question: If the funding amount is adjusted based on quarterly enrollment – does this mean there is not a ceiling on the amount of the 3 year contract?

Question: Is the approved funding a cap? If a center earns more than the approved amount, will OECE pay the over earned difference?

*Answer: ELS funding agreements are based on ELS-Gap for Title 5 (CSPP/CCTR), PFA 9/12 Month, and/or ELS-City (Reserved) projected enrollments. Centers should project the enrollments they expect to earn because funding agreements will be a capped amount. Note: Centers may enroll as many ELS-City (Voucher) and state vouchered families as they can serve with any additional OECE approvals.*

84. Question: Can a list be provided of examples of specific evidence based curricula that are in line with infant/toddler learning and development foundations or the CA preschool curriculum

frameworks.

*Answer: There is not a comprehensive list published, but the program's curricula should align closely with the California Department of Education Foundations and Frameworks.*

85. Question: What is the total City/ELS funding that will be awarded by 1 July, 2017?

*Answer: The total funding amount for ELS subsidies and administration is approximately \$48 million.*

86. Question: Does your recommendation take into consideration that Title 5 programs must use a large portion of their funds for USDA food and audits that are very very costly?

*Answer: Yes. The ELS rates are derived from the Comprehensive Fiscal Analysis, which factored in the cost of food and compliance, and you can read more about at <http://sfoece.org/wp-content/uploads/2016/04/CFA-Report.pdf>.*

87. Question: On page 10 of the NOFA, it states a consent form - what is this?

*Answer: Similar to the consent form used by the Preschool for All and C-WAGES funding programs, OECE will ask all qualified providers to include a consent form in their application packets. The consent form explains to parents the type of data OECE will be collecting from qualified providers and acknowledges consent.*

88. Question: It is noted that for programs with more than one site, one application should be submitted with a "multiple site cover sheet". Can you provide a template for this multiple site cover sheet with what information should be included?

*Answer: There is no template for the multiple site cover sheet. In the email your agency submits to [Steve.Kim@sfgov.org](mailto:Steve.Kim@sfgov.org) and [HSRFP@sfgov.org](mailto:HSRFP@sfgov.org) with a Projected Peak Enrollment form per site, please include your agency's name and the name and street addresses of each site. Programs with multiple sites can create one Excel file per site for their Projected Peak Enrollment form, or they can create one tab per site with all of the relevant tabs included in one Excel file for their Projected Peak Enrollment form. Programs with more than one site only need to complete one online application per agency.*

89. Question: At the information session, it was noted that if a site is planning to expand with the next few years, they should note this in their application. Please clarify where something like this should be noted.

*Answer: The Projected Peak Enrollment Forms have been modified such that they now include a question after the site name where applicants can indicate the date the site will open (if it is not yet open).*

90. Question: Will there be a process for new centers that open within the 3-year cycle? If so, what will that be?

*Answer: OECE does not anticipate another NOFA or RFP process within the next three years, but will inform the public and ECE community if such a process were to take place in that time frame. If you anticipate opening a new program during the three year window, we encourage you to apply for support now.*

91. Question: Can we choose our analyst at OECE? If so, we want to work with Armando.

*Answer: OECE will assign staff to manage relationships with qualified providers based on*

*provider type, language capacity, and provider needs.*

92. Question: My organization is not currently paying staff at the suggested hourly wages in the NOFA. Should I factor this amount into the transitional funding amount?

*Answer: Yes, you can choose to factor those costs and any others into a transitional funding request. Please note that the ELS rate amounts are based on the suggested hourly wage minimum rates.*

93. Question: If my organization is projecting a loss in funding and transitional funding is a one time amount, how can I sustain the “suggested” wage increases? Will I be penalized in the scoring of my application for being unable to pay the suggested wages?

*Answer: As indicated in the selection criteria on page 15 of the NOFA, one of the criteria is “Demonstrated commitment to increasing workforce compensation” worth a total of 5 points. Reviewers will consider if and how applicants meet the suggested hourly wage minimums as a part of that criteria.*

94. Question: Should I project enrollment for children who are not SF residents?

*Answer: Only if they are children enrolled in a state-funded Title 5 program. ELS and Preschool for All funding can only be used for children who are residents of San Francisco, with the exception of children enrolled in state-funded Title 5 programs.*

95. Question: Is Appendix D our guideline for what to tell families their share of the cost/fee will be?

*Answer: Appendix D is an adaptation of the California Department of Education’s Family Fee Schedule for families enrolled in state-funded Title 5 ECE programs that has been adjusted to extend to incomes that reach 110% of the Area Median Income. Providers receiving Early Learning Scholarship funding must use this Family Fee Schedule.*

96. Question: We don’t have information about our families’ income. How would we complete the section of the current Peak Enrollment Form for current “low-moderate tuition-paying families”?

*Answer: We encourage applicants to use the best information they have available.*

97. Question: Where on the website does it discuss reimbursement based on the point system outlined in the NOFA? Or where is this information located?

*Answer: The selection criteria and the points associated with each criterion are described on pages 14-15 of the NOFA document.*

98. Question: What counts as an evidenced based curriculum?

*Answer: OECE defines an evidence-based curriculum as one which aligns with either the California Department of Education Infant/Toddler Learning & Development Foundations, California Department of Education California Preschool Curriculum Frameworks (Volumes 1-3) (if serving preschool-age children), or the Head Start Early Learning Outcomes Framework: Ages Birth to Five.*

99. Question: I am completing the Projected Peak Enrollment Form, Current Peak enrollments, and I am having two problems:

- In the Current Peak Enrollment Section when I enter enrollment in cell J22 State

Voucher Preschool Full Day Full year, funding is calculated at the bottom of the spreadsheet in cell H60.

- I am unable to enter any enrollment in the Tuition Paying Families Section.

Question: I noticed a few glitches in the spreadsheet that perhaps your staff can review and make the changes if necessary before everyone starts using it.

(1) The formula in cell H60 may have an error. Should "J22" be "J37" instead?

(2) Cells B27 to J27 are blocked. Is there any reason?

(3) For the Teaching Permit drop down box, what should we do if we have teachers with different permit for different classroom at one site?

(4) There is no formula for calculating Early Learning Scholarship for private paying families if the private fee is less than the baseline target.

*Answer: OECE has revised the Projected Peak Enrollment forms and corrected for errors. We apologize for any inconvenience. Please download the revised forms at [sfoece.org/fundingopportunities](http://sfoece.org/fundingopportunities). There is no funding formula for ELS-Moderate at this time. If funds are available to award ELS-Moderate funding, OECE will work with qualified providers to determine the funding amounts.*

100. Question: What is Title V funding?

*Answer: Funding awarded by contracts from the California Department of Education (CDE) directly to early childhood programs to service low-income children.*

101. Question: If we are not officially enrolled in a food program, will we need to enroll in it and work with Children's Council before July 2017?

*Answer: No. However, OECE encourages centers eligible for the food program to enroll.*

102. Question: What will disqualify a center for ELS funding? a. You said there is no year requirements but there is a point system. b. How do we meet the 100 points?

*Answer: A center will not be eligible for funding if they do not meet the Minimum Qualifications described on pages 13-14 of the NOFA document. Reviewers will use the selection criteria and the points allocated to each criterion as described on pages 14-15 of the NOFA document.*

103. Question: How many funding options can a center apply for? Can we apply for the ELS and PFA?

*Answer: Yes, centers can apply for ELS and PFA funding. Applicants can only apply for one funding type per child.*

105. Question: The NOFA states that some applicant will not be approved what will the reason be for not being approved?

*Answer: Applicants who do not meet the Minimum Qualifications will not be considered for funding. Applicants who meet the Minimum Qualifications will be considered and scored according to the selection criteria described on pages 14-15 of the NOFA document. OECE anticipates that it may not be able to award all funding requests made due to limited funds. The selection criteria will be used to prioritize applicants.*

106. Question: When and where can we find the answers to our questions?  
*Answer: Answers to all questions submitted at the Information Sessions and submitted via email to [Steve.Kim@sfgov.org](mailto:Steve.Kim@sfgov.org) before the 2/14/17 deadline will be posted on [sfoece.org/fundingopportunities](http://sfoece.org/fundingopportunities).*
107. Question: Besides emailing questions to Steve Kim, will there be technical assistance workshops available to review center based applications? If so, how do we contact them?  
Question: Will the OECE give us live support at any time or do we only have First 5 to rely on for live help?  
*Answer: To ensure a fair and transparent process, OECE is unable to provide individual technical assistance to prospective applicants. This is a standard protocol in government funding competitions to ensure that no one applicant has an undue advantage over others. There are organizations that may be able to assist providers to fill out the application. You may contact Children's Council of San Francisco at 415-276-2900; Wu Yee Children's Services Provider Support services at 415.230.7538; or if you are a current PFA provider, First 5 San Francisco at Phone: 415.934.4849. We encourage you to seek assistance with the application if you need it, but doing so does not guarantee qualification or an award of funding.*
108. Question: On the excel file under projected enrollment, should the total number of children be the same under both tables in number 6 (Funding Source) and 7 (Funding Type)? In other words, should the 'ELS-city (reserved)' total reflect the children I input from local and state vouchers? I am not sure how these tables are related to each other and also not sure if putting the same number in both fields would be considered duplicates.  
*Answer: No. Section 6 and Section 7 in the Projected Peak Enrollment Form are asking for two different things. Section 6 asks for projected state and local voucher enrollments. Section 7 asks for enrollments for contracted slots, such as ELS -City (Reserved) and Preschool for All. Each projected enrollment should only be included once in either Section 6 or Section 7.*
109. Question: On the excel file, I am not sure why these cell totals for vouchers exist (H60/H61). If everything is going to thru OECE ELS grants, then shouldn't these numbers match up with the ELS grant numbers? Alternatively, is this amount supposed to tell us how much we may get in addition to the ELS grant if we take in more voucher families throughout the year?  
*Answer: ELS funding for local and state voucher enrollments will not be included in OECE's funding agreements, and therefore are not included in the "Total Requested Annual Quality Grant and ELS/PFA Funding Amount to be Included in Funding Agreement" amount. The Projected Funding for State Voucher Enrollments and Local Voucher Enrollments is designed to show you how much your site might receive from OECE if voucher families chose your site in addition to the amount indicated in your funding agreement.*
110. Question: The NOFA states "enter into funding agreements for a specific maximum dollar amount"; what happens if my enrollment exceeds original calculations? Is it based on funding availability? Basically what is the consequence, if any, of under projecting my enrollment?  
*Answer: Funding agreements are both budget purposes for both providers and the city. It is anticipated that GAP funding may fluctuate based on voucher enrollment. It is best to realistically project your enrollments.*

111. Question: To clarify, do i need to submit an online application for each site or just once for my agency?  
*Answer: Applicants need to submit one online application for their agency and email in a Projected Peak Enrollment Form for each site.*
112. Question: Do you have to save and submit each page? I got through a few pages and then I save and submitted, but only the first page was saved?  
*Answer: No. If you answer the question, "Do you want to continue to next section or save your application now and return to finish it later?" at the end of any section by clicking on "Save and return to finish later," and then click "Next," you will be taken to a screen that asks if you'd like to "Submit." If you click "Submit," you can choose to continue your application at a later time by either: a) keeping your web browser open and clicking on "Edit your response" or b) going to the email account you entered at the beginning of the application and looking for an email from Google Forms with the subject line "San Francisco Office of Early Care and Education Notice of Funding Availability #747- Early Learning Scholarship for Licensed Centers." To continue with your application, click "Edit Response" and it will take you to the section where you previously left off.*
113. Question: How will having a curriculum and operating to fidelity be scored?  
*Answer: The scoring criteria and points associated with each criterion are described on pages 14-15 of the NOFA documents. The only criterion directly related to curricula is "Years of experience agency has used an evidenced-based curricula" for 25 points.*
114. Question: For the transition funding section the question asks how much OECE funding we are currently receiving. Does this include our operating grant? Since it's an up to amount I'm not sure how much we'll receive by the end of the fiscal year.  
*Answer: Yes, please include your best estimate of how much of the OECE Operating Grant you anticipate your agency will receive by the end of the fiscal year.*
115. Question: We have served low income families in the past that were either homeless, low income latino/african american, but not consistently every year. Therefore, I'm not sure what to put as far as years of experience providing ECE services to these populations. Is this for schools that consistently provide services to these populations every year?  
Question: Our center is 40 years old and I am unsure of how many years we have been providing services to all of the target populations. We have served low-income ELL since we started, but are currently serving homeless as well as low-income African American and Latino populations. I am not sure how many years we've served these populations.  
*Answer: Use your best approximation and indicate the number of consecutive or total years you have served each population starting from this year and going back. For example, if you served African American families for five out of the last 10 years, you would indicate 5 years.*
116. Question: Can you please explain what the Transition Funding is? I am currently a PFA and C-wages participant.  
*Answer: Transition Funding applies only to FCC's and Centers who, after calculating their current city funding against their projected ELS funding, are expecting to receive less city funds next year under the new ELS program. Centers who are projecting a loss may apply for a one-*

*time Transition Funding grant that can be spread over 2 years (e.g., 50% year 1 and 50% year 2).*

117. Question: Section E Part 1 of the Instructions-For current funding do we need to list the current city funds we are receiving such as PFA, C Wages, Operating Grant, etc.? Or do you already have that information?  
*Answer: You do not need to indicate funding for PFA, C-Wages or Operating Grants; we have that information.*
118. Question: It was addressed that if a center moves into Tier 4 or 5, they will be eligible for annual Quality Grant amounts per child. When a site moves to a score 4 or 5, does the quality grant amount kick in automatically, or do we have to wait until the new funding cycle to apply? Is there a guarantee that if you move to a tier 4 or 5 that you will be granted the quality grant? Do you also have to apply each year for it?  
*Answer: Quality Grants will be generated automatically once per year based on Peak Enrollment. You do not have to apply annually, only once through this NOFA process and amounts will be increased if you achieve a higher QRIS rating during the funding period.*
119. Question: Where do we designate currently enrolled private (school sponsored) scholarship children on the Projected Peak Enrollment Form?  
*Answer: You would indicate your school sponsored scholarship enrollments in “Other funding sources not listed above” in Section 5 of the Center Projected Peak Enrollment Form.*
120. Question: If we list 2 part Day CDE Title 5 slots and it is filled with 1 full time client, or vice versa, will this be accommodated? CDE does not allow us to not accept part-time if we have vacancies.  
*Answer: ELS-Gap funding at the appropriate Tier 3 rate will be based on actual enrollment schedules of each eligible child, e.g. Full Day/Full Year, Part Day/full day, etc.*
121. Question: C-WAGES was based on teacher education and level; is the new funding (ELS) only based on enrolling low income kids and voucher families?  
*Answer: ELS funding is based on child enrollment. ELS funding is primarily for families with earnings up to 70% of the State Median Income, although ELS-City (Moderate) is for low-moderate income families earning above 70% SMI and at or below 110% of Area Median Income. Starting July 1, 2017 C-WAGES funding is incorporated into the new Early Learning Scholarship rates. The enhanced ELS rates reflect the San Francisco Citywide Plan for Early Care and Education’s strategy to expand access to quality ECE services for low-income and Target Population families and pay higher rates to support a Tier 3 QRIS baseline of quality, which factors in staff costs.*
122. Question: We are not in a food program and have asked Children’s Council about participation in 2017 and they said they do not offer food programs to centers, only FCCs. Who do we contact about enrolling in a food program?  
*Answer: The Child and Adult Care Food Program (CACFP) is administered by the California Department of Education. Details can be found at <http://www.cde.ca.gov/fg/aa/nt/>.*

123. Question: In the past we've accepted any type of voucher and get payment from Children Council or Wu Yee. The contracts I'm reviewing only specify numbers (ie 41 stage 1, 64 C3AP, 67 CAPP, 22 C2AP, 86 DHS, 57 ACCESS). When I am filling out the enrollment projection table, how do I know what is a state voucher vs a local voucher? What is the best way to figure out if these numbers represent city or state? Is there a main contact I can speak to about all our past contracts?  
*Answer: OECE suggests you contact Children's Council and Wu Yee to ask for information about which types of vouchers your Center has served in the past. This information may be helpful as you project your enrollments for the next fiscal year.*
124. Question: Why is it noted as tentative award amount is there a chance the award amount can change during the final funding agreement? Since we won't know what funding we will receive until after you give out offer letters for FY 17-18, how do you recommend sites enroll TAP families that need more funding beyond what our budget can afford?  
*Answer: Funding awards may be adjusted due to funding availability and/or corrections to projected peak enrollments. Centers need to project and enroll for next year based on their capacity to serve subsidized and fee paying families. Children with an existing subsidy starting July 1, 2017 will automatically convert to ELS funding.*
125. Question: Application Questions: A 4. Is this the Center Director?  
*Answer: Center Director or the person with the highest official authority within the center or agency.*